

## **Dr. Muhammad Junaid** **(PhD Entrepreneurship, University of Essex, UK)**

- Introduction** Dr. Muhammad Junaid is Assistant Professor at Institute of Management Studies, University of Peshawar. He holds a PhD in Entrepreneurship from University of Essex, UK. He has seventeen years of teaching, training, research, administration and consultancy experience aided by strong IT background. He is a self-motivated character with strong work ethics and a firm believer in servant leadership style.
- Consultancies & Grants** Leadership role played in funded studies/grants for international (British Council and GIZ,) and National (HEC, SMEDA, HEA) organizations.
- Research** Leading researcher on issues surrounding entrepreneurship and SME development in Pakistan with a focus on qualitative research and indigenous lens. Topics of interest include entrepreneurship education, environmental entrepreneurship, Ethics and leadership. 18 journal publications & 7 referred conferences on entrepreneurship and leadership. Reviewer for various international and national journals. Supervision of research students at post graduate level.
- Teaching** Developed and taught curriculum in Research Methodology, Entrepreneurship, HR, Marketing, and related subjects at undergraduates and post graduate levels. Trained as graduate teaching assistant, taught at University of Essex. Post Graduate Certificate in Higher Education Practice (PGCHEP), UK.
- Administration** Coordinator IT at IMS UOP leading to implement the COVID-19 learning systems.  
Membership of various selection committees.  
Director and Manager University-Industrial Linkages and Technology Transfer (ORIC).  
Coordinator Research and Development and IT.  
Researcher & assistant in teaching at University of Essex, UK.
- Training** Devised and delivered trainings at various forums on Entrepreneurship, Research Methodology, Ethics, Stress and Career management, Time management, Youth Skill Development, Employability Skills, and Academic Management.

## Academic Projects

1- Introducing Entrepreneurship Education in Pakistan: An Interdisciplinary Perspective on Value Creation (PI in Knowledge Economy Partnership Grant, British Council, Oct 2015- Apr18)

The international competitive grant was awarded to create an institutional linkage between University of Essex, UK and University of Peshawar, Pakistan for promoting entrepreneurship as an interdisciplinary subject. Khyber Lamps (Pvt) Ltd, Peshawar acted as industry partner providing an interface to local entrepreneurs. Various training modules were designed after extensive research for introducing entrepreneurial mindset among University students. Funding amount Rs 3.64 million + £21900. 1 PhD student produced.

2- International Workshop on Entrepreneurial Society in Pakistan (Chief Organizer for Researcher Link program, British Council, Oct 2013- Apr 2014)

Envisaged and organized 3-day international workshop from 26<sup>th</sup> to 28<sup>th</sup> March 2014 at Serena Hotel Islamabad, Pakistan by bringing together six globally renowned entrepreneurship researchers. Led by Professor Alistair Anderson, the workshop was attended by members of Parliament and policy makers resulting in various successful linkages.

3- Earning a Sustainable Livelihood from Waste Disposal: Green Entrepreneurship (PI, NRPU-HEC, Feb 2014- Dec 2016)

Acquired a grant of Rs. 2.1. million under the Higher Education Commission National Research Program for Universities (NRPU). The project studied the livelihood practices of household garbage collectors to assess their impact in terms of triple bottom line. It contributed valuable insights to policy makers. 1 PhD and 3 Ms students produced.

## Academic Workshops and Trainings Conducted

1- Lead trainer for SMEDA-NBDP program on youth entrepreneurship program for FATA (March 2020)

Conducted one day workshop at FATA university to undergraduate and post-graduate students on potential opportunities for entrepreneurship in FATA

2- Academic Performance and Stress management training (Lead Trainer at Higher Education Academy of Research and Training, Nov 2019-Feb 2020)

Conducted six full day Workshops for faculty members of government colleges (BPS 17-20):

Topic	Date	Trainees	Contents
Academic & Performance Mgt	2 batches (Nov 2019)	College Lecturers BPS-17	Bloom's Taxonomy, Teaching & assessment, Developing reading habits
Stress, Crises & Time Management	4 batches (Nov 2019 to Feb 2020)	College Lecturers and professors BPS-17 to 20	Psychology & Physiology, types, causes and coping strategies of Stress, various personality assessment tests

3- Workshop on Research Methodology at University of Swat, (Lead Resource Person, Aug 2018)

Led the three-day workshop. Delivered six in depth session on philosophical issues in qualitative research, reading and writing for research and plagiarism and referencing.

4- Lead Resource Person in workshop, understanding the Qualitative Research: From Theory to Practice at Shaheed Benazir Bhutto Women University, Peshawar (Jan 2017)

Led the two-day workshop. Delivered 3 session on various philosophical and practical aspects and participated in answering round table discussion.

5- HEC indigenous On-Campus Training Program at The University of Agriculture, Peshawar (Lead Resource Person, Nov 2015)

Led the three-day workshop. Provided training to middle management of University of Agriculture in the following areas:

- The role of manager and Leader
- Dealing with Attitude and Behaviour
- Motivating Human Resources

6- HEC indigenous On-Campus Training at Centre for Human Resource and Career Development (CHRCD) University of Peshawar (Lead Resource Person, Dec 2014)

Led the five-day workshop providing training to middle management of University of Peshawar in the following areas:

- Management and Organizational Behaviour
- Negotiation and Bargaining strategies
- The role of manager and Leader
- Stress Management
- Effective organizational communication

7- Office Management and Ethics Training for Superintendents at Centre for Human Resource and Career Development (CHRCD) University of Peshawar (Lead Resource Person, Sept 2014)

Led the three-day workshop providing training to lower management of University of Peshawar in concept of organizational ethics, importance of office secrets and whistle blowing in organizations.

8- Office Automation and Organizational Ethics Training for Office Assistants of University of Peshawar at Centre for Human Resource and Career Development (CHRCD) University of Peshawar (Lead Resource Person, June 2014)

Led the three-day workshop providing training to lower management of University of Peshawar in concept of organizational ethics with practical approach and perception of workplace efficiency.

9- Workshop on Qualitative Research at Research and Development, Institute of Management Studies, University of Peshawar (Resource Person, June 2012)

Organized and led three-day training workshop on qualitative research at Institute of Management Studies, University of Peshawar including topics relating to theory and practice of research philosophy.

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## **Administrative Experience**

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### Membership (Committee and Boards)

- Subject Specialist (Management Sciences), University of Haripur, (30th October 2015 to 29th October 2016)
- Member Graduate Studies Committee, Shaheed Benazir Bhutto Women University Peshawar (13th September 2013 to 12th September 2015)
- Subject Expert (Management Sciences), University of Malakand Chakdara Dir (Lower), (selection board held on 28th February 2013 for the post of Assistant Professor)
- Expert/external examiner (Management Sciences), Khushal Khan Khattak University, Karak (dated 28th November 2014)
- Subject Expert (Management Sciences), University of Malakand Chakdara Dir (Lower), (selection board held on 29th April 2014 for the post of Assistant Professor)

### Director ORIC (Office of Research, Innovation & Commercialization) Qurtuba University of Science and Technology (1<sup>st</sup> Oct 2014–30 Sept 2017)

Worked to establish a functioning ORIC through streamlining and highlighting the commercialization aspect of research work and initiation of seminar and workshop series for research students.

### Manager University-Industrial Linkages and Technology Transfer ORIC University of Peshawar, Pakistan (14<sup>th</sup> Aug 2013– 14<sup>th</sup> Feb 2014)

Worked to establish ORIC by successfully developing linkages with various foreign donor agencies as well as public sector Universities in Khyber Pakhtunkhwa, Pakistan to collaborate for research and development.

### Coordinator Research and Development and IT (Dec 2, 2011– Sept 2014)

Yearly management of research and internship of more than 300 undergraduate and post-graduate students nullcline quality assurance, organization of viva voce and delivering seminars.

### Researcher and Fieldworker, University of Essex, UK (Jan-March 2007)

Participated in fieldwork, review and report writing of “The enterprise research project: Developing an entrepreneurial culture in Thames gateway South Essex”.

### Graduate Teaching Assistant, Essex Business School, UK (Jan 2010-Apr 2011)

Assisted in teaching Ethics (Undergraduate and Postgraduate), Corporate Social responsibility (Postgraduate) and Marketing (Undergraduate) modules.

### Assistant Manager, Mail order Japan (March 2004-Dec 2006)

Served as Assistant Manager in Japan based an E-Commerce company, Mail order japan (www.mailorderjapan.com). Working from a home office responsible for customer handling through email, preparing the daily transactions log and Internet research.

Visiting lecturer, University of Peshawar, Sarhad University of Science of Technology and City University, Peshawar (Nov 2003-Aug 2006)

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Worked as visiting Lecturer at the Institute of Management Studies University of Peshawar, Sarhad University of science of technology and City University of science and information technology. Subjects taught Management, HRM, Marketing, Total Quality Management, Management of Technology, System Analysis and Design, E-Commerce, MIS, Leadership and IT in Business

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Research Associate, EIROP Project, Peshawar (Nov 2005-June 2006)

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Worked as research associate in EIROP (Essential Institutional Reforms Operationalization Programme) a joint venture of the Government of NWFP, UNDP and the Swiss Agency for Development and Cooperation. Project title “Study on institutional Assessment and Capacity Building of Planning and Development and Establishment and Administration Departments”.

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## Research Publications

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1. The Role of Islamic Teachings in Education and Practice of Accounting Ethics: A Grounded Theory Study of Stakeholders (2020)

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Junaid, Muhammad with Ilyas Sharif (2020) The Role of Islamic Teachings in Education and Practice of Accounting Ethics: A Grounded Theory Study of Stakeholders *Peshawar Islamicus* - Vol. 11, No. 1, p.11-28

<http://journals.uop.edu.pk/papers/The%20Role%20of%20Islamic%20Teachings11-28.pdf>

2. Problems and Prospects of Honey Value chain in Peshawar, Khyber Pakhtunkhwa: A Grounded Theory Analysis (2020)

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Junaid, Muhammad with Aimal, Shakeel (2020) Problems and Prospects of Honey Value chain in Peshawar, Khyber Pakhtunkhwa: A Grounded Theory Analysis *Journal of Managerial Sciences* - Vol. 40, No. 1, p.1-9

[https://qurtuba.edu.pk/jms/default\\_files/JMS/14\\_1/14\\_1\\_1.pdf](https://qurtuba.edu.pk/jms/default_files/JMS/14_1/14_1_1.pdf)

3. Analysis of Push-Pull Motivation into Women’s Entrepreneurial Experience in Pakistan: A Narrative Inquiry (2020)

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Junaid, Muhammad with Parveen, Mahwish and others (2020) Analysis of Push-Pull Motivation into Women’s Entrepreneurial Experience in Pakistan: A Narrative *Inquiry Asian Women* - Vol. 36, No. 1

<http://www.e-asianwomen.org/xml/23580/23580.pdf>

4. Major Causes of Breaching Accounting Ethics in Organizations: A Grounded Theory Study (2020)

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Junaid, Muhammad with Ilyas Sharif and Fazl-e-Malik (2020) Major Causes of Breaching Accounting Ethics in Organizations: A Grounded Theory Study *City University Research Journal Volume 09 Number 04, 716-729*

<http://cusitjournals.com/index.php/CURJ/article/view/316>

5. Exploring the Role of Pharmaceutical Marketing on Physician Ethical Behaviour: A Grounded Theory Study (2019)

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Junaid, Muhammad with Fazl-e-Malik and Ilyas Sharif (2019) Exploring the Role of Pharmaceutical Marketing on Physician Ethical Behavior: A Grounded Theory Study City *University Research Journal Volume 09 Number 02, 245-263*  
<http://www.cusitjournals.com/index.php/CURJ/article/view/191/170>

6. Social Networking and Contextual Embeddedness: An Exploratory study of Women Entrepreneurs of Khyber Pakhtunkhwa, Pakistan (2019)

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Junaid, Muhammad with Mahwish Parveen (2019) Social Networking and Contextual Embeddedness: An Exploratory study of Women Entrepreneurs of Khyber Pakhtunkhwa, Pakistan *Journal of Managerial Sciences Volume XIII Number 01, 105-115*.  
[http://www.qurtuba.edu.pk/jms/default\\_files/JMS/13\\_1/10.pdf](http://www.qurtuba.edu.pk/jms/default_files/JMS/13_1/10.pdf)

7. The Role of Entrepreneurial Capacities in Creation and Discovery of Opportunities: Green Entrepreneurs in Peshawar (2018)

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Junaid, Muhammad with Mr. Shakeel Khan, Khurshed Iqbal and Muhammad Hashim Khan (2018) The Role of Entrepreneurial Capacities in Creation and Discovery of Opportunities: Green Entrepreneurs in Peshawar *Journal of Managerial Sciences Volume XII Number 04* (2018) [http://www.qurtuba.edu.pk/jms/default\\_files/JMS/12\\_4/15.pdf](http://www.qurtuba.edu.pk/jms/default_files/JMS/12_4/15.pdf)

8. Learning Entrepreneurship: A Comparative Study of Inherited and Business School Graduates (2018)

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Junaid, Muhammad with Mr. Nasir Shaheen (2018) Learning Entrepreneurship: A Comparative Study of Inherited and Business School Graduates *Journal of Managerial Sciences Volume XII Number 02, 193-206*.  
[http://www.qurtuba.edu.pk/jms/12\\_2.htm](http://www.qurtuba.edu.pk/jms/12_2.htm)

9. Impact of Organization Cynicism on Work Outcomes: Mediating Role of Work Alienation (2018)

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Junaid, Muhammad with Saeed Imran & Fatima Tasneem (2018). Impact of Organization Cynicism on Work Outcomes: Mediating Role of Work Alienation. *Nice Research Journal of Social Sciences (NRJSS), Volume XI, 104-120*.

10. To establish the link between aversive leadership and work outcomes (2017)

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Junaid, Muhammad with Saeed Imran, Fatima Tasneem & Saadullah Shah (2017). To establish the link between aversive leadership and work outcomes: An empirical evidence. *Nice Research Journal of Social Sciences (NRJSS), Volume X, 161-181*.

11. Linking Ethical Leadership with Employee Work Outcomes: The Moderating Role of Conscientiousness (2017)

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Junaid, Muhammad with Saeed, Imran & Saadullah Shah (2017). Linking Ethical Leadership with Employee Work Outcomes: The Moderating Role of Conscientiousness. *Nice Research Journal of Social Sciences (NRJSS), Volume X, 49-78*.

12. Entrepreneurship and Value Creation: Curriculum at Macro, Meso, and Micro level (2016)

Junaid, Muhammad with Yousafzai, Tariq, M & Shah, Saadullah. (2016). Entrepreneurship and Value Creation: Curriculum at Macro, Meso, and Micro level. *Nice Research Journal of Social Sciences (NRJSS)*, Volume IX, 19-35.

13. Effect of Authentic Leadership on Work outcomes: Mediating role of psychological empowerment in telecommunication sector operating in Peshawar (2016)

Junaid, Muhammad with Saeed, Imran & Saadullah Shah (2016). Effect of Authentic Leadership on Work outcomes: Mediating role of psychological empowerment in telecommunication sector operating in Peshawar. *Nice Research Journal of Social Sciences (NRJSS)*, Volume IX, 107-134.

14. Entrepreneurship as a Socially Constructed Phenomenon: Importance of Alternate Paradigms Research (2015)

Junaid, Muhammad, Mommin Durrani, Mehboob-ur-Rashid, & Shaheen, Nasir. (2015). Entrepreneurship as a Socially Constructed Phenomenon: Importance of Alternate Paradigms Research. *Journal of Managerial Sciences Volume VIII Number, 9(1)*, 35-48.

15. Socio-Cultural Impediments to Pashtun Women Entrepreneurs in Peshawar, Pakistan: A Narrative Approach (2015)

Junaid, Muhammad, Shah, Saad & Shah, S. (2015). Socio-Cultural Impediments to Pashtun Women Entrepreneurs in Peshawar, Pakistan: A Narrative Approach. *Global Management Journal for Academic & Corporate Studies Volume 05 Number, 1*, 151-156.

16. Afghan Entrepreneurial Identity in Peshawar: A Thematic Analysis of 'Expert Voices' (2014)

Junaid, Muhammad, Mehboob-ur-Rashid, & Shaheen, Nasir. (2014). Afghan Entrepreneurial Identity in Peshawar: A Thematic Analysis of 'Expert Voices'. *Journal of Managerial Sciences Volume VIII Number, 8(2)*, 150-170.

17. The role of faith and cultural norms in sustaining family entrepreneurship in turbulent times: The case of Hindko speaking entrepreneurs in Peshawar (2014)

Junaid, Muhammad, Durrani, Mommin, Mehboob-ur-Rashid, & Shaheen, Nasir. (2014). The Role of Faith and Cultural Norms in Sustaining Family Entrepreneurship in Turbulent Times: The case of Hindko speaking entrepreneurs in Peshawar. *Journal of Managerial Sciences Volume VIII Number, 8(1)*, 1-26.

18. Poetics of Identity: On entrepreneurial selves of Afghan Migrants in Pakistan (2011)

Junaid, Muhammad with Nocker M. (2011) "Poetics of Identity: On entrepreneurial selves of Afghan Migrants in Pakistan" Special Issue on The Opportunity of Poetry. Pursuing the Liberty of Poetics and Poetry in Organizing, Leading and Managing. *Tamara Journal for Critical Organizational Inquiry*, 9(1-2), 39-49.

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## **Referred Conference Proceedings**

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1. Ethnographic Research: 'Doing' Ethnography (Kohat, Pakistan, 2013)

Presentation on “Ethnographic Research: ‘Doing’ Ethnography” on 12<sup>th</sup>, 13<sup>th</sup> March 2013 in Kohat University of Science and Technology, Kohat, Pakistan

2. Opportunity Recognition in Informal Sector (Peshawar, Jan 2013)

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Keynote speech in one day conference on Opportunities for Foreign Investment and Trade in Pakistan. Suggested the Harmonised Conceptual Model of Entrepreneurship.

3. Afghan Entrepreneurial Identity in Peshawar: A Thematic Analysis of “Expert Voices” (Bara Gali, June 2013)

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2nd International Conference, The Dynamics of Change in Conflict Societies: Pakhtun Region in Perspective, 25–26 June 2013, Bara Gali. Organized by Department of political science, University of Peshawar in collaboration with HANNS SEIDEL foundation (Islamabad)

4. Travelling, Trading, and Storytelling: Entrepreneurial Life History Narratives of Afghan Migrants in Pakistan (Barcelona, July 2012)

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30th SCOS – Standing Conference on Organisational Symbolism. “Organizing Through Displacement, Travel and Movement: Transience, Transitions and Transformations”. Conference organized by EAE Business School, Barcelona, Spain.

5. Living the code of Honour: Pashtunwali and Entrepreneurial Identity of Afghans in Peshawar (Liverpool, UK, Sept 2010)

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Presented a paper in symposium on Work, Organization and Ethnography: 5th Annual Joint University of Liverpool Management School and Keele University Institute for Public Policy and Management.

6. Travelling, Trading, and Storytelling: Narratives of Entrepreneurial Selves of Afghan Migrants in Pakistan (Liverpool, UK, Aug 2009)

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4th Symposium on Current Developments in Ethnographic Research in the Social and Management Sciences. Practice, Politics, and Ethics in Ethnographic Research. Conference organized by Liverpool Management School.

7. Poetics of Identity (Bristol, UK, 2009)

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Bristol (2009) Poetics and Poetry in Organisations, Emotions, Management and Enterprise (POEME). Paper presented: "Poetics of Identity", with Dr Manuela Nocker, 25-26 September, Bristol Centre of Leadership and Organisational Ethics (BCLOE), Bristol Business School, University of the West of England.

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## **Research Experience**

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I joined academia with the belief that excellence in scientific knowledge is the solution to human problems. My PhD topic relates to indigenous entrepreneurship among Pashtuns which I followed with nine years of diverse and meaningful research portfolio. I have endeavoured to connect the world of theory and practice through engaging in scholarly activity (basic research) as well as opportunities for producing and applied knowledge in practical context (applied research). I successfully competed for national and international funding for scholarly activities. Recently my



interest has expanded to business and Anthropocene (more specifically ethics, environmentalism and sustainability and relating business and society to the triple bottom line)

### Research Supervision

#### PhD Students

Sr	Student	University	Topic	Status
1	Nasir Shahen	Qurtuba University	Research, Teaching and Learning of Entrepreneurship: The Case of Business Schools and Entrepreneurs of Khyber Pakhtunkhwa	Completed
2	Muhammad Tariq	Qurtuba University	Developing Entrepreneurial Capacities through Higher Education: Learning for Value Creation	Completed
3	Mehwish Parveen	Qurtuba University	Women Entrepreneurship in Peshawar: A longitudinal Study	Completed
4	Shakeel Khan	Iqra National University	Green Entrepreneurs and Sustainable Livelihood: The Role of Managerial, Psychological and Entrepreneurial Capacities	Completed
5	Fazal-E-Malik	Qurtuba University	Ethical Issues in the Marketing Strategies of Pharmaceutical Companies: A Stakeholders' Perspective	Completed
6	Ilyas Sharif	Qurtuba University	Whether Accounting Ethics: A Stakeholders' Perspective	Completed
7	Aimal ud Din	Qurtuba University	Value Chain Analysis of Honey Sector In Khyber Pakhtunkhwa Problems & Prospects	Completed
8	Atiq Rafiq Khattak	University of Peshawar	Role of Formal & Informal Institutions in Entrepreneurial Capital Development in Khyber Pakhtunkhwa: A Grounded Theory Approach	Write-up
9	Arif Khattak	University of Peshawar	Entrepreneurs and Informal learning in small and medium enterprises in Peshawar, Pakistan	Write-up
10	Khalid Iqbal	Qurtuba University	Trainings and Grandiosity in the Public Sector Universities in Khyber Pakhtunkhwa, Pakistan: A case of the University of Agriculture, Peshawar	Fieldwork
11	Fazl-E-Mabood	Qurtuba University	Evaluating Training in Public Sector Higher Education Institutions: A Phenomenological Study of Administrative Staff in University of Peshawar	Fieldwork

#### MPhil Students

Sr	Student	University	Topic	Status
1	Asif Ali Khan	University of Peshawar	Problems and Prospects of Microfinance for Women Entrepreneurs in District Chitral, Khyber Pakhtunkhwa	Completed
2	Shahid Mehmood	Qurtuba University	Understanding the individual-opportunity dynamic in war-like context: The Case of Entrepreneurs in	Completed

			Peshawar	
3	Rab Nawaz	Shiringal University Dir, KPK	Exploring Value chain practices of Apiculture: The Case of honey trade in Malakand region of Pakistan	Completed
4	Jiahd Ali	University of Peshawar	Socio-cultural impediments to entrepreneurship in Pakhtun society: a study in district Swabi, Khyber Pakhtunkhwa	Write up

#### Masters students

Sr	Student	University	Topic	Status
1	Huzaifah Zaheer	University of Peshawar	Green Entrepreneurship: Earning a Sustainable Livelihood Through Garbage Collection in Bannu KPK	Completed
2	Rashid Ali	University of Peshawar	Garbage Collection: A Source of Earning Sustainable Livelihood for Scavengers in Peshawar	Completed
3	Aziz Ur Rehman Barki	University of Peshawar	Green Entrepreneurship: Earning A Sustainable Livelihood Through Garbage Collection in Peshawar, Khyber Pakhtunkhwa	Completed
4	Sofia Salah-ud-Din	University of Peshawar	Factors accelerating the success of entrepreneurs of Peshawar	Completed
5	Qurat ul Ain Nasir	University of Peshawar	Socio-Cultural Hindrances faced by Pukhtoon women entrepreneurs in Peshawar	Completed

## Teaching

I teach to initiate individuals on the path of self-learning. I believe that teaching should stimulate the inquisitiveness of human mind. The question marks in one's mind leads to "intentionality to learn". The teacher acts as a guide, a navigator leading towards actionable knowledge. Mentoring and personal attention is a mandatory for nurturing subjective selves. I use a variety of methods including storytelling, class discussions, role playing games, case studies and practical assignments to complement lecturing.

### Subjects Developed and Taught

#### PhD & MPhil

- Leadership and improvisation.
- Entrepreneurship Research Theory and Practice
- Entrepreneurship Research and Education Philosophy
- Qualitative Research: A historical and practical premiere
- Entrepreneurship: Renewing Economies through the enterprise.
- Leadership and Teamwork: A comparative Perspective.
- Research Methodology Philosophy and Practice
- Critical Writing and reading

#### Masters and Undergraduate

- Leadership and Teamwork.
- Entrepreneurship and Small and Medium Enterprises.
- Management Information Systems
- E-Commerce
- Business Research Methods.
- Business Communication.
- Organization Theory and Behavior
- Strategic Management
- Qualitative and Behavioral Research methods
- International Business
- Essentials of searching, reading, and writing for research
- International Human Resource Management

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## **Professional Memberships**

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### 1- Associate of Higher Education Academy (AHEA), UK

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Recognition of achievement based on UK Professional Standards Framework for teaching and supporting learning in higher education. Recognition reference: PR054653

### 2- Graduate Teaching Assistant

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The certificate issued by Learning and Development, University of Essex, in recognition of mandatory training before teaching at the University level.

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## **International Trainings Attended**

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### 1- Graduate Certificate in Higher Education Practice (PGCHEP at University of Essex, UK, 2009-2011)

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PGCHEP is a series of highly intensive workshops, self-reflective assignments and proposals for framing various education related issues. It also includes research-based assignments. Modules attended include:

- Internationalization of Universities and curriculum
- Plagiarism Detection
- Marking and Giving Feedback
- Assessment Practices

### 3- Qualitative Data Analysis: Methodologies for Analysing Text and Talk (Essex Summer School) (July 2009)

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The course was aimed at familiarising participants with the practical application of qualitative data analysis, with an emphasis on interpretative methods. Instructor: Lea Sgier, University of Geneva

- Analysing for Content: Textual Analysis
- Reconstructive Analysis
- Beyond Content: Interpretive Approaches to Textual Analysis

- Narrative & Discourse Analysis
- Analysing Qualitative Data: Ethical and Epistemological Issues
- Writing Up

#### 4- Graduate Teaching Assistant, at EBS, University of Essex, UK (March 2007-January 2008)

Sessions attended during GTA training: The role of Graduate Teaching Assistant, delivering a small group teaching session, motivating and engaging students, dealing with difficult situations, marking and feedback, reflective practice

### Conferences and Workshops Attended

#### 1- SANDEE-LUMS Research and Writing Workshop on Natural Resource and Environmental Economics (Lahore, March 2013)

Selected among top 15 proposals from South Asia on environmental issues leading to fully sponsored SANDEE-LUMS four-day Research and Writing Workshop on Natural Resource and Environmental Economics at the Rausing Executive Development Centre (REDC) at Lahore University of Management Sciences (LUMS), Lahore 6<sup>th</sup> -9<sup>th</sup> March 2013. Proposal title: An exploratory study of Green Entrepreneurship in District Peshawar, Pakistan: Modelling for Poverty Alleviation through Sustainable Livelihood”

#### 2- ISBE 2010 Annual Conference (London, UK, Oct 2010)

Attended “The Institute for Small Business and Entrepreneurship” (ISBE) 2010 Annual Conference, London, titled “Looking to the Future: Economic and Social Regeneration through Entrepreneurial Activity”

#### 3- World Entrepreneurship Summit (WES) (London, UK, Jan 2008)

Attended World Entrepreneurship Summit (WES) 2008, 10th and 11th January 2008, Queen Elizabeth II Conference Centre London

#### 4- Conference on Entrepreneurial Culture in Thames Gateway (Essex, UK, March 2007)

Attended Developing an Entrepreneurial Culture in Thames Gateway, South Essex, 29-30th March 2007 at Essex County Hotel, Essex, UK

### Education

Year	Institutions	Qualification	Grade
2007-2011	University of Essex	PhD (Entrepreneurship)	
2002-2003	Institute of Management Studies, University of Peshawar	MBA(IT)	3.6/4.0
1999-2002	Institute of Management Studies, University of Peshawar	BBA(Hons)	3.4/4.0
1996-1998	Islamia College Peshawar	FSc	766/1100
1996	University Public School, Peshawar	Matriculation	634/850